

## SpeedTax and Forepoint LLC Partner to Help Washington State Businesses Outsource Their Sales Tax Burden

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Sage Accpac and QuickBooks Enterprise Customers Get Easy-to-Use, Affordable, Technologically Advanced Online Sales Tax Solution

LAGUNA HILLS, Calif.--(BUSINESS WIRE)-- [SpeedTax](#), a provider of Software-as-a-Service (SaaS), fully-automated sales tax management solutions, and [Forepoint LLC](#), a provider of business application [software](#) for small to mid-sized companies, have announced a business partnership to provide automated sales tax solutions to businesses throughout Washington State.

Forepoint offers [Sage Accpac](#) and [QuickBooks Enterprise](#), which feature integrations to SpeedTax. The business partnership with SpeedTax strengthens Forepoint's ability to help clients throughout the Northwest - and especially in Washington State - assess and comply with increasingly complicated sales tax requirements.

Since July 1, 2008, when Washington State changed from an origin-based model for local retail sales tax to a destination-based model, confusion has reigned for businesses attempting to comply with sales tax regulations. In addition, when Washington switched to its destination-based status, it became a full-member state participating in the Streamlined Sales and Use Tax Agreement (SSUTA) - allowing businesses to take advantage of the maximum audit protection afforded by SpeedTax, an SST-certified solution provider.

"When we install Sage Accpac and QuickBooks Enterprise, we want to provide our clients with a complete solution that will meet all of their needs," said Kevin Cumley, president of Forepoint. "In Washington State, our customers and prospects are asking for help with sales tax. SpeedTax delivers an easy-to-use, affordable, and technologically advanced Software-as-a-Service sales tax solution that solves a specific problem for our Washington-based customers."

"As sales tax requirements become more complicated and states like Washington seek to recover as much revenue as possible, companies want a single solution that is easy to understand and easy to operate; our partnership with Forepoint speaks to these issues," said Anton Donde, SpeedTax CEO. "As a business partner, Forepoint will work with us to educate and inform the business marketplace on sales tax compliance, and deliver a solution that meets the needs of businesses of all sizes."

Companies are encouraged to quantify their sales tax compliance risk through a [short online survey](#). Several white papers also are available through SpeedTax's [Learning Center](#), along with a new [blog](#) that speaks to sales tax issues and news from a variety of perspectives.

### About [SpeedTax](#)

A Software-as-a-Service (SaaS) solution, SpeedTax performs real-time, automated sales tax calculations, integrates seamlessly with its customers' financial or e-commerce systems, and provides automatic returns preparation and filing, while enabling reporting, treasury management and audit defense with sophisticated, web-based compliance management and reporting tools. SpeedTax helps businesses of all sizes to accurately and affordably outsource the most tedious, repetitious and time-consuming aspects of sales tax compliance - researching, calculating, posting, reporting and remitting sales taxes - while simultaneously acquiring the ability to better manage their business via online, real-time access to sales tax data. For more information, visit [www.speedtax.com](http://www.speedtax.com).

For more information on SpeedTax on-demand services, visit [www.speedtax.com](http://www.speedtax.com), call us at 888-349-2441, or contact us via email at [pr@speedtax.com](mailto:pr@speedtax.com).

#### About [Forepoint LLC](#)

Forepoint LLC provides business application software for small to mid-sized companies with a focus on accounting, ERP, project management, HRMS and CRM solutions. The firm has more than 20 years' experience specializing in needs assessment, process analysis, solution selection, installation, training and ongoing support of business software applications. With offices in Washington, Montana, Wisconsin, Oregon and Hawaii, and serving more than 500 customers in 11 states, Forepoint has successfully completed thousands of implementations. Whether the project is small and straightforward or large and complex, Forepoint offers award-winning software solutions from Sage, Deltek and Intuit. To learn more about Forepoint LLC or schedule a consultation with one of the nation's top providers of Sage Accpac, Deltek Vision and QuickBooks Enterprise, visit [www.forepointusa.com](http://www.forepointusa.com).